



AEGEAN CONSULTING

Accounting and Business Support Services



Letter from the Chairman

Aegean Consulting is the development of my accounting office, which was established in 2006, having as a target and inspiration to help and apply my knowledge and experience in the science of accounting, with the ultimate vision to become a leading business synonymous with professionalism and seriousness.

Today, after 15 years in the business field in Greece, I could say with certainty and pride that our vision has been fulfilled. I had started with one co-operator and now we have a team of over 20 co-operators in our offices in Athens and Santorini. We have established partnerships with more than 300 customers over the past 15 years. The answer to the question of what makes

our company unique is our people, our knowledge and our scientific competence.

I can foresee our team expanding in the future with the apparent goal of using our knowledge and experience in order to help our customers in creating viable and successful businesses with a high surplus value. Our target is to continue our expansion and cover with professionalism and seriousness all the accounting and consulting demands of management.





**YEARS OF PROFESSIONAL SERVICES
IN ATHENS AND SANTORINI**



>300
CLIENTS



7

**DOMAINS
OF SUPPORT**



>20

**NUMBER
OF CO-OPERATORS**

Background



Values

Aegean Consulting

Aegean Consulting is an organization with stable values which fully represent the members of the organisation as well as the relations they create with customers

and co-operators. These values guide and represent the way we provide our services to our customers.





PERSONALIZED APPROACH AND SUPPORT FOR EACH INDIVIDUAL CUSTOMER REGARDLESS OF HIS/HER SIZE IN THE MARKET:

All our customers are treated with seriousness and reliability, providing the best possible solution.δυνατή λύση.

COLLABORATION AND CONFIDENCE WITH OUR CUSTOMERS:

We build relations of trust with our customers and we seek for long-term collaborations.



HONESTY AND INTEGRITY:

We provide our customers with clear, unambiguous answers and solutions which create stable bases.

MUTUAL SUPPORT:

We support our customers with the only aim for them to trust us for years.



Different solutions for different needs of businesses.

Based on experience and scientific competence, our team provides solutions fully aligned with the needs of every business, regardless of the size, of the stage of development at which the company is or of the field in which the business operates.

INTENSE GROWTH AND DEVELOPMENT:

FIRST STAGES OF ESTABLISHMENT AND DEVELOPMENT:

- Low or zero knowledge of accounting, tax and financial procedures.
- Lack of commercial legislation knowledge and operation regulations.
- Insufficient structures of business control and development.
- Insufficient business planning.
- Lack of working capital.



ESTABLISHED AND MATURE BUSINESS:

• Risk reduction and risk management through planning and control systems.

• Lack of knowledge of the business value due to the presence of a strategic investor.

• Decision for sale or further development of the business.

• Business financing through hedge fund or through a strategic investor.

• Financial analysis for sale, buying out or merger possibilities of the business.

• Organisation of business internal control.

• Development of information systems for the full control and management of data.

• Insufficient business structure for the size and growth rate of the business.

• Lack of funds for further development and growth of the business.

• Understaffed departments for the necessary support and development of the business.

• Ignorance of very important business risks.

• Lack of strategy and planning for further development of the business.

• Excessive tax burden due to poor tax planning which deprives the business of significant resources.

• Insufficiency in the implementation of the business plan and of the management strategy.

• Development of an information system for the full update and analysis of the business possibilities as well as the optimization of the accounting department.



Business Consulting and Advisory

Aegean Consulting has the expertise and structure so as to offer high quality services, providing business, legal, accounting and financial advice in order to cover

the customers' needs. It offers full business control and full planning in cases of buying out, spin-off or merger.



Our team



**CHARTERED ACCOUNTANTS
AND STATUTORY AUDITORS**



**REGISTERED VALUERS IN
THE ROYAL INSTITUTION OF
CHARTERED SURVEYORS (RICS)**



**BUSINESS ANALYSTS AND
CONSULTANTS**



**BUSINESS AND MANAGEMENT
CONSULTANTS**

Business consulting and advisory services



MERGERS & BUYOUTS



REAL ESTATE VALUATION



FUND RAISING



**AUDIT OF THE BALANCE SHEET
AND OF THE ACCURACY OF
RESULTS**



**BUSINESS AND CORPORATE SHARES
VALUATION**



**ACCOUNTING DEPARTMENT
FUNCTION AUDIT**

Bookkeeping and Tax Consulting

Aegean Consulting provides bookkeeping and payroll services for businesses of dif-

ferent sizes, offering high level services in highly competitive service packages





CERTIFIED ACCOUNTANTS



**EXPERIENCED ACCOUNTANTS
WITH KNOWLEDGE OF THE GREEK
TAX LEGISLATION**



**CO-OPERATORS ARE EXPERT USERS
OF THE ENGLISH LANGUAGE
AND THEY ARE EXPERIENCED IN
WORKING WITH CUSTOMERS OF
DIFFERENT NATIONALITIES**



BOOKKEEPING SERVICES



**SUPPORTING OF START-UP
BUSINESSES**



PAYROLL SERVICES



**PREPARATION AND SUBMISSION OF
FINANCIAL STATEMENTS**



**TAX CONSULTING AND
PLANNING OF A TAX POLICY
SCHEME FOR THE MAXIMUM
SAVING IN TAXATION**



**SUPPORT FOR PAYROLL AND
LABOUR ISSUES SERVICES**



**PREPARATION AND FILING OF
TAX RETURNS**



**EXPERIENCE IN IMPLEMENTATION
OF NUMEROUS ACCOUNTING AND
COMMERCIAL SOFTWARE**

Installation and configuration of accounting departments of businesses of various sizes and fields.

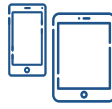
Aegean Consulting has implemented several applications and commercial installations for accounting departments in collaboration with the most important software companies in Greece and worldwide, such as Singular, Softone, SAP and others.

We can undertake the full planning and implementation of accounting department systems, ensuring the most efficient operation of the department at the lowest possible cost. We guarantee the operation of an accounting department without errors and with a direct access to the information the management needs for correct decision making.

Key Industries



SHIPPING COMPANIES



WHOLESALE OF MOBILE
TELEPHONY AND TECHNOLOGY
DEVICES



MAINTENANCE OF
RESTAURANTS AND HOTELS
FACILITIES



WHOLESALE & RETAIL TRADE
OF SPORTSWEAR AND
CLOTHING



PROFESSIONAL CREATION OF
WEBSITES AND E-SHOPS



RESTAURANTS



HOTELS



FURNITURE HANDICRAFTS



MARBLE HANDICRAFTS



WHOLESALE OF TEAK WOOD



TECHNICAL & CONSTRUCTION
COMPANIES



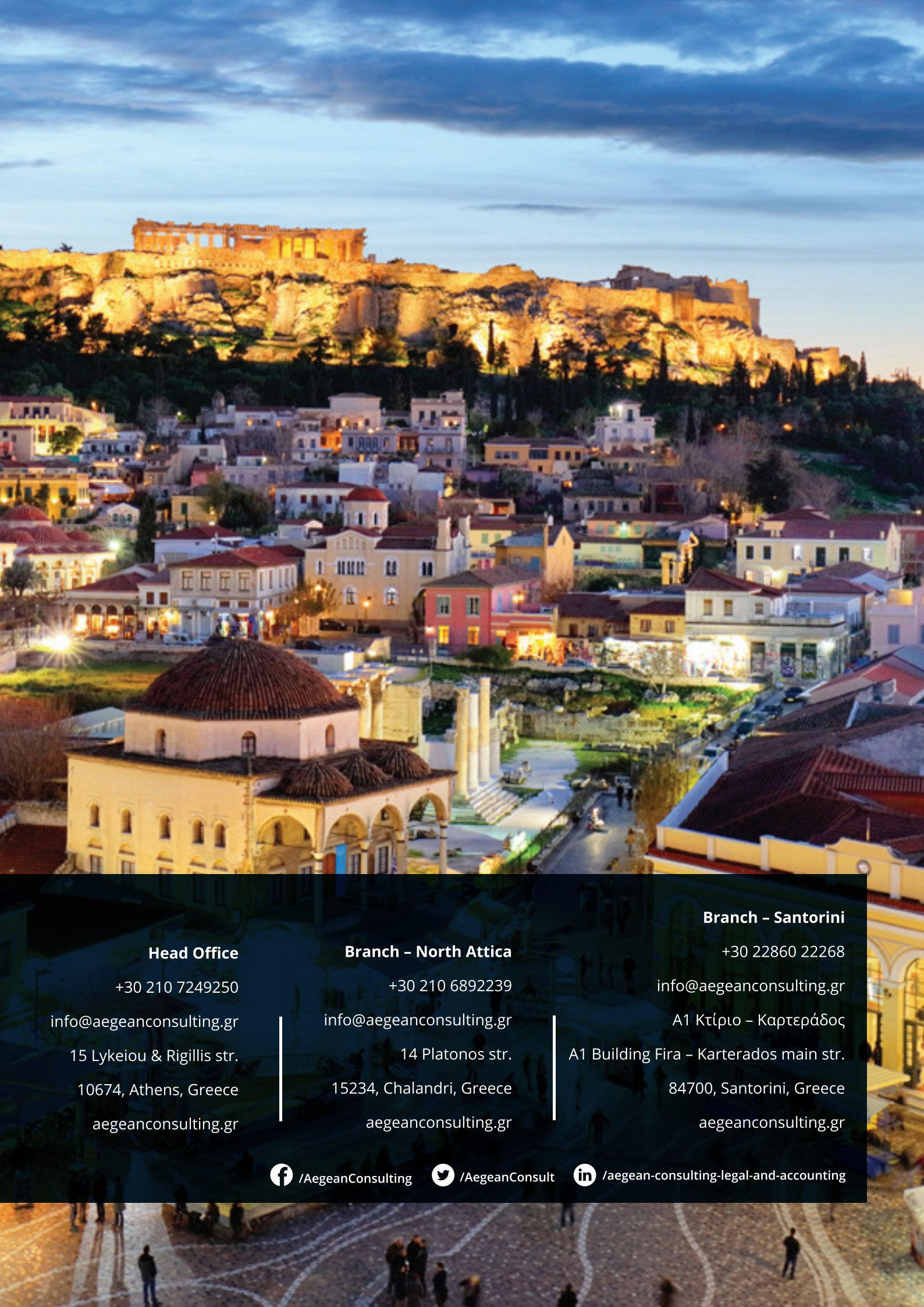
ENTERTAINMENT
AND VIRTUAL REALITY
COMPANIES



OLIVE OIL PRODUCTION
AND EXPORT



TRANSPORT COMPANIES



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